


July 2025

 C.N. WOOD

WOOD WORKS



David J. Gesiak LLC

Built for versatility

David J. Gesiak LLC relies on the right equipment from C.N. Wood to tackle excavation, grading and material screening across multiple jobsites



David Gesiak,
Owner

David Gesiak founded David J. Gesiak LLC with a goal of providing full-service excavation and homebuilding solutions in Lebanon, Conn. What began in the late 1990s as a transition from framing work to excavation has since grown into a streamlined, owner-operated enterprise focused on quality residential development.

"I started out framing houses, but when we had trouble getting excavation work done after a family member passed away, I decided to take on that part of the process myself," recalled David. "I had been around it my whole life and figured I could do it. It turned out to be the best decision for the business."

The company specializes in start-to-finish residential construction, handling everything from tree clearing and excavation to septic installation and homebuilding. It also takes on select light commercial work,

such as underground utilities and fire suppression infrastructure.

"A typical project for us is a residential subdivision with anywhere from three to eight lots," explained David. "We usually buy raw land, get it subdivided, and then we build the houses. We stay away from big commercial jobs — it's just not practical for our size."

David J. Gesiak LLC operates primarily within Connecticut and is an efficient two-person operation: David and his son, Cody, who joined the business full time after high school.

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Customer snapshot

Company: David J. Gesiak LLC

Location: Lebanon, Connecticut

Employees: 2

Established: 1998

Area of expertise: Full-service residential excavation and homebuilding

Komatsu equipment: D39EX-24 dozer; PC210LC-11 and PC170LC-11 excavators

Komatsu technology: Komtrax

"Cody started with me at 18 and picked it up fast," David said proudly. "He's incredibly skilled with the equipment — probably better than I am in some cases. We work side by side every day, and I truly treasure that time with him."

By keeping the team small and relying on a fleet of strategically placed equipment, the family business maintains tight control over its schedule and workload.

"We probably do 10 to 15 houses a year and have three to four projects going at once,"

Using a Komatsu D39EX-24 dozer, David Gesiak moves topsoil into a pile.

► VIDEO





David J. Gesiak LLC's recent acquisition is a Terex Finlay 860 screener.

David noted. "Instead of hiring a big crew, we invest in multiple machines, so we can leave them at jobsites and move between them efficiently."

Comprehensive equipment fleet

Currently, David J. Gesiak LLC runs several Komatsu machines and a Terex Finlay screener, which were all acquired through C.N. Wood Co. Inc.

"Our primary excavator is a Komatsu PC210LC-11," described David. "It's a bit large for tight residential lots, but it works perfectly for us because we tend to work in more open areas. It's powerful, fast and really smooth."

"The D39 has great visibility and just enough power for what we need."

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He also uses a Komatsu D39EX-24 dozer, which handles grading and finish work on each lot.

"The D39 has great visibility and just enough power for what we need," remarked David. "We use the PC210 to strip the site, then come in with the D39 to clean everything up. It makes the workflow really efficient."

For screening and material preparation, the company recently added a Terex Finlay 860.

The decision to bring in a larger screener was driven by efficiency.

"We used to rely on a small box screener that required three machines to operate — an excavator to load it, the screener itself and a skid steer to move the material," recalled David. "With the Terex Finlay 860, we've cut that down to just the excavator and the screener. It makes our job a lot more efficient and cost-effective, and it gives us a much cleaner end product."

Choosing the Terex Finlay screener came down to more than specs — it was about support. For David, having a distributor that understands his business and responds quickly is non-negotiable.

"It's a great machine, but if it wasn't sold and supported by C.N. Wood, I wouldn't have bought it," David stated. "C.N. Wood knows me by name when I call. They know my machines, and they respond fast if I need anything."

That personalized service has been consistent across years of working with C.N. Wood. From ordering new equipment to getting help with a part or scheduling service, the team at C.N. Wood treats him like a priority. A crucial part of that support is his relationship with Territory Manager Dan Caruso, who has worked with David for about 15 years.

"Dan is awesome," declared David. "He answers anytime I call, day or night, and if I need a part or something checked, he's on it. He's a straight shooter, and he's one of the main reasons I stay with C.N. Wood and Komatsu."



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'C.N. Wood has made it easier to own and operate equipment'

... continued

That trust extends to the service department, where response times are fast and the technicians are familiar with his entire fleet.

"I don't have a mechanic on staff or a big shop to repair stuff, so when a machine is down — which thankfully is rare — I rely on C.N. Wood

to get us back up, and they always do," David commented.

David also takes full advantage of Komatsu's technology and maintenance offerings through C.N. Wood, including Komtrax telematics and Komatsu Care.

"We've had zero downtime with our machines," David emphasized. "Komatsu Care calls when service is due, and they show up right away. It's handled without me needing to follow up or track anything."

Komatsu Financial has also played a key role in enabling equipment purchases.

"Financing through Komatsu is simple and straightforward," said David. "They know our history, keep our info on file, and make the process easy if we want to add another machine."

By the numbers

- **10 to 15** houses are completed annually
- **3 to 4** active projects are managed at any given time
- **2** machines now handle material screening after replacing a **3**-machine setup, significantly reducing labor and time
- **0** unplanned downtime reported since adopting Komatsu equipment and service through C.N. Wood



C.N. Wood Territory Manager Dan Caruso (left) works closely with David Gesiak to identify the right equipment for his residential construction-focused business.

At a residential project, David Gesiak loads material into a Terex Finlay 860 screener with a Komatsu PC210LC-11 excavator.

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Owner,
David J. Gesiak LLC

The peace of mind that comes from knowing his machines are supported and monitored by C.N. Wood has become a central part of how he manages the business.

"C.N. Wood has made it easier to own and operate equipment," reflected David. "From financing to maintenance to service calls, they're a partner — not just a vendor."

Staying consistent

Looking ahead, David plans to maintain a steady course as economic conditions fluctuate.

"We're not trying to grow too much right now," stated David. "We have the work, but we're waiting to see where the market goes. For now, we're going to stay consistent and keep delivering quality."

Above all, David wants his work to speak for itself.

"We don't cut corners," David emphasized. "We show up, do the job right and deliver what we say we will. That's how we operate." ■

**The opinions expressed here are from the end user as quoted. The results described herein are those of these end users under certain conditions. Individual results may vary.*